Virginia Mediation Network
2020 Virtual Fall Training Conference

A Whole New World:
Zooming Into Conflict Resolution’s Future

Celebrating 30 years serving the Mediation Community!

Wednesday, September 16th through Saturday, October 3, 2020
Save the Date!

Virginia Mediation Network
Annual Membership Meeting
Saturday, October 3, 2020
10 am
Celebrating 30 years of service in 2020!

VMN will be celebrating its **30 Year Anniversary** as the Professional Organization for Mediators in the Commonwealth of Virginia! What started as a ‘grassroots’ effort in 1986, then incorporated on September 20, 1990, has provided networking, educational opportunities and a community of Mediators in Virginia for 30 years! Quite an accomplishment for a non-profit by today’s standards.

VMN is excited to announce our Keynote Speaker for the Annual Membership Meeting will be Marvin E. Johnson, JD. Marvin Johnson is a nationally recognized mediator, arbitrator, and trainer with more than 30 years of dispute resolution experience. He is the Founder and Executive Director of the Center for Alternative Dispute Resolution, the first dispute resolution center founded in the University of Maryland System at Bowie State University. Mr. Johnson received his Doctorate of Jurisprudence from Catholic University. He has a Bachelor of Science Degree in Business Administration from Kent State University and a Master of Science Degree in Industrial Relations from the University of Wisconsin. Mr. Johnson has worked for the Department of Labor, the Federal Labor Relations Authority, the Federal Mediation and Conciliation Service, the National Treasury Employees Union, the National Football League Players’ Association, the National Academy of Conciliators, and was Professor of Labor Relations, Business Law, and Dispute Resolution at Bowie State University for 16 years.

Registration for the Virtual Conference “**A Whole New World: Zooming Into Conflict Resolution’s Future**” will open in July 20, 2020. All 2020 Members of Virginia Mediation Network will be sent a link to sign into the Annual Membership Meeting on **October 3, 2020**.

Come join the fun!
Both Jimmy and Rosalynn Carter have dedicated their lives to peace. Their tireless efforts, which have included participation in citizen diplomacy initiatives and community-based service work with organizations like Habitat for Humanity, have always been grounded in their faith. “The bond of our common humanity is stronger than the divisiveness of our fears and prejudices,” President Carter said during his Nobel Lecture. “God gives us the capacity for choice. We can choose to alleviate suffering. We can choose to work together for peace.” The Carters’ belief in the transformative power of communities working together in the pursuit of peace is exemplified in their commitment to empowering and encouraging new generations of peacemakers.

In its nearly forty-year history, the School has been similarly dedicated to empowering each new generation of peacemakers to resolve conflicts of all scales and types across the world. In carrying the Carter name, the School will continue its tradition of connecting students from around the world with the knowledge, networks, and opportunities they need to do the difficult, rewarding, and necessary work of peaceful conflict resolution.

The funding the School is seeking will empower current and future peacemaking efforts by supporting the academic and professional development of students from across the world through increased scholarships; by enriching faculty production through robust research support; and by cultivating opportunities for peacemaking practice through the further development of the School’s “civilian Camp David” at Point of View.

These efforts will be aided by the School’s commitment to increasing outreach to individuals and institution across academia, the public sector, the private sector, and civil society that are working in the pursuit of peace.

Thank you to the Jimmy and Rosalynn Carter School for Peace and Conflict Resolution at George Mason University for your support of the Virginia Mediation Network Fall Conference.

Excerpt by Audrey Williams from the GMU website: https://carterschool.gmu.edu/news/583461
The Virginia Tech Office for Equity and Accessibility strengthens the university’s core institutional values of equitable practices through civility, civil rights compliance and education. For more than a decade, our Conflict Resolution Program has provided mediation, conflict management coaching and conflict management skills training to faculty and staff. Congratulations to VMN for thirty years of service to the people of the Commonwealth of Virginia.

Patrons of the VMN 2020 Virtual Fall Conference

- Karen Richards Training & Mediation LLC
- Dale Robinson, VMN Board of Directors
2020 CME Approval Listing

Session One: “Examining Narrative, Identity and Conflict in Mediation”
1.5 Non Ethics CME PENDING Credit

Session Two: “Get It in Writing: A Scrivener Skills Session for Mediators”
1.5 Non Ethics CME Credit

Session Three: “The Power of Personal Branding”
1.5 Non Ethics CME Credit

Session Four: “Build, Move and Connect: Building Your Practice, Expanding Your Skills, and Connecting with other Fields”
1.5 Non Ethics CME Credit

Session Five: “Mentoring New Mediators: Experiences and Opportunities”
1.5 Non Ethics CME Credit

Session Six: “The Conflict Paradox: Seven Dilemmas We Must Understand to Resolve Conflict”
1.5 Non Ethics CME Credit

Session Seven: “Conflict Analysis and Resolution tools for HR Professionals”
1.5 Non Ethics CME PENDING Credit

Session Eight: “Mediating Online”
2.0 Non Ethics CME Credit

Informational Session MC3 Certification

Session Nine: “The Columbo Questioning Technique: Can It Work for Mediation?”
1.5 Non Ethics CME Credit

Session Ten: “Women Negotiators: Addressing Fears and Challenges”
1.5 Non Ethics CME Credit

Session Eleven: “We’re in this Together – Collaboration in the Field of Mediation”
1.5 Non Ethics CME Credit

Session Twelve: “Careers in Conflict Management and Prevention”
1.5 Non Ethics CME PENDING Credit

Session Thirteen Ethics: “The Intersection of the Mediator’s Life Lens and Their Ethics”
2.0 Ethics CME Credit

Session Fourteen: “The Cost of Caring (and What to do about it)”
1.5 Non Ethics CME Credit
Workshop Descriptions Fall Conference 2020

Session One: “Examining Narrative, Identity and Conflict in Mediation”
Deepika Marya, PhD and Leah Wing, EdD

This workshop examines the critical role that narrative can play in managing power imbalances in mediation. We will explore pitfalls in how too often conflict resolution does not serve all disputants equally despite the best intentions. While research demonstrates success for many, it also illustrates that conflict resolution practices routinely reproduce privilege: structurally within institutions and interpersonally between disputing parties, undermining meaningful conversations and relationship building. Interactive activities offer an opportunity to unearth some of these patterns and the trainers will introduce principles and new strategies to counter discriminatory impacts of privilege on conflict interventions. The workshop includes lecturettes, interactive activities, and discussions, connecting theory to practice.

Session Two: “Get It in Writing: A Scrivener Skills Session for Mediators”
Ken Rosenbaum, JD & Mediator

“Get It in Writing” is a look at the often-overlooked art of the scrivener. As mediators, we are supposed to capture the parties’ own words, but can we help them find better words? Ken Rosenbaum shares some of the secrets that legal drafters use, and explains how, through questions and reality testing, mediators can use the same techniques to produce better, clearer agreements.

Session Three: “The Power of Personal Branding”
David Rylander, PhD

Personal branding is critical for professionals in the modern environment, especially for professionals who seek their own clients or job opportunities. This workshop will cover vital components of developing and maintaining a strong personal brand. This will include: (a) active development of goals, values, and strengths, (b) planning for tools and platforms to highlight and communicate your brand, and (c) personal branding strategies and resources.

Session Four: “Build, Move and Connect: Building Your Practice, Expanding Your Skills, and Connecting with other Fields”
David J. Smith, JD, MS

In this session, attendees will learn about the variety of strategies for building their practices. New skill sets that mediators need to acquire today will considered. And ways of connecting with other fields and communities will be discussed.
Workshop Descriptions Fall Conference 2020

Session Five: “Mentoring New Mediators: Experiences and Opportunities”

John Settle, MPA, JD & Jeannette Twomey, JD

Virginia is well into a second decade of experience with our mediator mentoring process. It provides both a critical developmental opportunity for apprentice mediators and a “gatekeeper” function to assure high quality mediation complying with Supreme Court standards. We can be proud of it! This session invites experienced mentors (and others with an interest in promoting the quality of mediation) to a discussion of experience and “lessons learned” about mentoring. Against a background review of requirements and best practices, and in the spirit of “continuous improvement,” we will learn from each other!

Session Six: “The Conflict Paradox: Seven Dilemmas We Must Understand to Resolve Conflict”

Stephen Kotev, MS

This interactive session will focus on Bernie Mayer’s new book The Conflict Paradox: Seven Dilemmas at the Core of Disputes. Join Stephen Kotev as we investigate, discuss, and deliberate how these paradoxes can either lead to settlement or ensure impasse.

Session Seven: “Conflict Analysis and Resolution tools for HR Professionals”

David Moora, Commissioner FMCS & Peter Swanson, Chief Practitioner FMCS

"Conflict Analysis and Resolution tools for HR Professionals”This course will focus on introducing HR professionals to the mediator/conflict management professional mindset and worldview, and give them perspectives, tools and skills to analyze conflicts and develop appropriate strategies and tactics for effectively preventing, managing and resolving disputes. Tools such as the Wheel of Conflict, positions versus Interests, structural conflicts versus interpersonal conflicts, and the various roles of third parties will be explored.

Session Eight: “Mediating Online”

Dr. Clare Fowler

This interactive session will begin with a brief history of Online Dispute Resolution. Then we will look at how ODR has changed over the last 5 years, how client’s expectations have changed, and how we need to change as mediators (understanding client resistance and the psychology of online mediating). Finally we will move into groups to practice what we have learned.

Informational Session MC3 Certification

MC3 Certification is provided to mediators who possess extensive mediation specific training and practical mediation experience. They must also have a commitment to comply with well-established ethical standards and a familiarity with basic litigation processes and procedures. Finally, MC3-Certified Mediators are committed to ongoing and continuous professional activity and development. Mediation panels and other clients who hire MC3-Certified Mediators can have confidence that they’re working with professionals who have been trained and tested and who uphold the highest of practical, professional, and ethical standards in the field.

There are a variety of career experiences that mediators may rely on to receive their MC3 Certification, but all roads require the education and experience stated above. You can learn more during this information session on how to become MC3 Certified.
Session Nine: “The Columbo Questioning Technique: Can It Work for Mediation?”
Lucille Roberts, JD & Izabela Solosi, Trainer & Mediator

“Columbo” was a five time Emmy Award winning TV series in the 1970’s which starred Peter Falk as Lieutenant Frank Columbo, a homicide detective, Los Angeles Police Department, who was known for his ingenious questioning technique. In this session, participants will read a brief description of the murder and watch 3-4 clips of Lieutenant Columbo’s interrogations in the episode entitled “Etude in Black”. For each clip, the participants will be asked to evaluate the potential use of the technique in mediation. Specifically, they will be asked to consider: (1) what technique is and how it works; (2) what mediation skills and principles are involved; and (3) what ethical concerns, if any, it might raise.

Session Ten: “Women Negotiators: Addressing Fears and Challenges”
Suzanne de Janasz, PhD

ENGAGING AND SUCCEEDING IN NEGOTIATIONS WILL HELP YOU:
• Learn to successfully navigate conflicts and negotiate the optimal terms for yourself, your team, and your organization.
• Learn how to set goals, prepare in a data-driven way, and craft strategies for successful negotiation outcomes.
• Develop techniques to uncover underlying interests and achieve collaborative, mutually beneficial outcomes.
• Discover and practice techniques that can reduce negotiation phobia and unleash creativity.
• Identify and overcome your own barriers to engaging in negotiation.
• Utilize packaging, advocating, and amplifying—methods that research suggests work especially well for women.

Session Eleven: “We’re in this Together – Collaboration in the Field of Mediation”
Dr. Barbara T. Strahl

This 90-minute session will provide an opportunity for mediators to explore collaboration in the field of mediation. How can reaching out and working with individuals and agencies enhance the field and practice of mediation? What’s in it for both the mediator and the partner of collaboration? In this session, participants will discuss these prospects and prepare to move toward a collaboration where they see benefit.

Session Twelve: “Careers in Conflict Management and Prevention”
David Moora, Commissioner FMCS, Brian Polkinghorn, Professor Salisbury University, & Peter Swanson, Chief Practitioner FMCS

Many people yearn to be professional mediators and conflict resolvers, but few actually make a profession out of it. How can you be successful in carving out a sustainable practice? Based on real world examples of independent practitioners, this workshop will provide valuable insight into how conflict management professionals have established and built successful practices. The workshop will focus on the ideas of) moving from transactional to systemic interventions and 2) the notion of the full spectrum Conflict Management Professional.
Workshop Descriptions Fall Conference 2020

Session Thirteen Ethics:

“The Intersection of the Mediator’s Life Lens and Their Ethics”
Pamela Struss, PhD

A mediator’s personal ethics are influenced by their life lens. As a mediator you are required to adhere to:

Standards of Ethics and Professional Responsibility apply to all certified mediators in their capacity:
1) as mediators in court-referred and all other mediations in the Commonwealth of Virginia; 2) as trainers of certified mediation courses; and 3) as mediation mentors. [http://www.courts.state.va.us/courtadmin/aoc/djs/programs/drs/mediation/soe.pdf](http://www.courts.state.va.us/courtadmin/aoc/djs/programs/drs/mediation/soe.pdf)

The ethics specifically addressed are:
- Making sure it is appropriate to mediate
- Mediation process to be used
- Upholding self determination
- Remaining neutral
- Maintaining confidentiality
- Agreements
- Mediator’s competence
- Quality
- Fees
- Advertising
- Community service
- Responsibilities
- Adherence to Standards of Ethics and Professional Responsibility

The Supreme Court’s Dispute Resolution Service is clear about what we as mediators must do. Challenges in practice can bubble up from our personal code of ethics. The first step is to recognize our personal code, what influenced it and how it may be beneficial to fine tune our code to be in harmony with Virginia’s Standards of Ethics and Professional Responsibility. In this session we will discuss our personal code and its influence on our professional practice.

Session Fourteen: “The Cost of Caring (and What to do about it)”

Vikram Kapoor, Esq., PCC

This interactive discussion will be focused on resilience and well-being for mediators. Come learn more about the cost of caring and what it means for you, why having too much empathy is a bad strategy for mediators, and tools you can implement right away to get back on track for better coping and well-being. Taking care of yourself is an ethical responsibility, and we dive into ways for you to make an impact for yourself in just minutes a day.
Speaker Biographies

**Dr. Clare Fowler** is Executive Vice-President of Mediate.com, and assists mediators transitioning to an online practice. She is also the weekly newsletter editor and an adjunct mediation professor at University of Oregon School of Law. She focuses on workplace disputes and training.

**Vik Kapoor, Esq., PCC** is a mediator, facilitator and conflict coaching programme manager for the United Nations Funds and Programmes, where he is building conflict capacity in over 40 countries. He was previously the Ombuds at FEMA, a member of the Council of the ABA Section of Dispute Resolution, and a working group leader for Mediators Beyond Borders. Vik has a JD from Georgetown and advanced training in global mental health from Harvard Medical School.

**Stephen Kotev** is a veteran conflict resolver and leadership coach with decades of experience serving government and private sector clients. He holds a Master’s Degree from George Mason University’s School for Conflict Analysis and Resolution and certificates in leadership coaching and conflict from Georgetown University and Dr. Tricia Jones of Conflict Coaching Matters LLC.

Stephen is known for his practical, engaging and highly interactive teaching style and is sought out for his insight and innovative ways of tackling difficult disputes. He can be found at www.StehpenKotev.com.

**Suzanne de Janasz, PhD** (U. of Southern California) has been teaching and working with global organizations for over 20 years, most recently as an endowed chair at Seattle University, and before that, at IMD in Lausanne, Switzerland, world-renowned for executive education. A dynamic, award-winning instructor, Suzanne shares her expertise on negotiation, mentoring, leadership, and work/family balance in top practitioner and academic journals (e.g. Harvard Business Review) as well as in global news outlets (e.g. Financial Times, CNN.com).

**Deepika Marya, PhD** teaches in the Commonwealth Honors College at University of Massachusetts Amherst. She has been teaching in higher education in the United States for the past decade and a half. A dispute resolution trainer since 1997, Deepika introduced critical theory to the field of mediation and integrates conflict resolution theory with multicultural approaches to conflict. She has trained at dozens of public and private educational institutions and organizations across the U.S. and provides consultation services for the development and implementation of peer mediation programs. She is co-trainer at the Social Justice Mediation Institute.

**Dave Moora** is a Commissioner at the Federal Mediation and Conciliation Service (FMCS) where he provides mediation and facilitation services and delivers conflict prevention and resolution training. Prior to FMCS, Dave was the ADR Counsel for the U.S. Environmental Protection Agency (EPA) where he provided neutral services for environmental disputes, training and advice on legal issues that related to ADR. Prior to EPA, Dave served as the Director of the American Bar Association Section of Dispute Resolution where he managed the activities of the Section which include advancing and promoting fair, prompt, and cost-effective dispute resolution, providing training, and supporting innovative research and development of dispute resolution policy and practices. Dave received his Bachelor of Arts degree in Peace and Global Studies from Earlham College. He earned his Juris Doctorate from Syracuse University School of Law and a Master’s in International Relations from Syracuse University Maxwell School of Citizenship and Public Affairs.
Speaker Biographies

Brian Polkinghorn is a Distinguished Professor of Conflict Analysis and Dispute Resolution and the Executive Director of the Bosserman Center for Conflict Resolution at Salisbury University. He has been mediating since the early 1980s as well as been an Ombudsman, conflict coach, systems designer, arbitrator and facilitator of public and international disputes for more than 20 years. He has published over 50 articles, book chapters and book on a wide range conflict intervention applications. For the last 15 years Brian has been engaged in cross border cooperation projects in the Middle East and peace processes throughout Asia.

Lucille Roberts mediates in Fairfax and Loudoun General District Courts where she was certified in December 2017, and volunteers for NVMS Conflict Resolution Center in Fairfax, VA. She is also and attorney licensed to practice in Delaware and Pennsylvania. Ms. Roberts retired as a Deputy General Counsel, Office of General Counsel, U.S. Marshall Service in January 2017, and prior to her federal service, served as a criminal prosecutor for the State of Delaware.

Ken Rosenbaum is an attorney, mediator, and policy consultant. His experience as a scrivener/drafter began with a stint as a congressional counsel in the 1980s and '90s. As a private consultant on environmental issues, he has advised on legal reforms and helped to draft statutes, regulations, and model contracts around the world. He is the author of two United Nations Food and Agriculture Organization drafting guides: one on legislative drafting and the other on negotiating and drafting agreements between resource developers and local communities, and he has spoken on contract drafting at the World Bank. He mediates locally in Virginia, where he is also court-certified to teach mediation courses and mentor new mediators, and in the District of Columbia, where he is on the mediation roster for the District of Columbia Court of Appeals.

Dr. David Rylander, Professor of Marketing at Texas Woman’s University, has taught marketing courses at the university level for 29 years. He teaches personal branding in MBA marketing courses and recently published a branding article, Preventing Brand Name Blunders in Doing Business across Cultures: Theory and Research. Dr. Rylander has published in multiple journals, presented at conferences around the world, and won awards for teaching, innovation, and service.

John Settle, MPA, JD, has long experience as a Virginia Supreme Court Certified Mediator and Mentor Mediator, for (among others) the Northern Virginia Mediation Service and the CMG Foundation. He has mediated and trained extensively for VMN, federal and state agencies, and in particular, for the U.S. Equal Opportunity Commission. Among other awards, he received VMN’s Distinguished Mediator Award in 2018.

David J. Smith, JD, MS is a career coach, consultant, and educator. He is adjunct faculty at the Carter School for Peace and Conflict Resolution at George Mason University where he runs the career intensive seminar and teaches facilitation. He is the author of Peace Jobs: A Student’s Guide to Starting a Career Working for Peace (IAP 2016). He has been a family mediator in Baltimore, helped establish the Harford County, MD Community Mediation Program, and was a senior program officer at the U.S. Institute of Peace. He taught mediation at the University of Tartu (Estonia) in the Fulbright Program. David is an official member of Forbes Coaches Council. He can be reached at www.davidjsmithconsulting.com.
**Speaker Biographies**

**Pete Swanson** is the Chief Practitioner for the Office of Conflict Management and Prevention at the Federal Mediation and Conciliation Service (FMCS). Prior to re-joining FMCS in late 2018, he was a senior partner with Carr Swanson & Randolph, LLC for eighteen years. Mr. Swanson has extensive domestic and international experience helping a diverse range of national and international clients achieve effective business results. He specializes in merging the disciplines of conflict resolution, leadership development, coaching, organizational development and training/education to provide systemic and holistic approaches to client challenges. He has worked in over 50 federal/state/local and international agencies and organizations in four continents and 23 countries including Afghanistan, Argentina, Austria, Bosnia, Bulgaria, Croatia, Cyprus, Dominican Republic, Guatemala, Greece, Holland, India, Japan, Korea, Kosovo, Myanmar, Nepal, Panama, Papua New Guinea, Serbia, Slovenia, Sweden and Thailand. This work has included mediation training, facilitation, dispute systems design, leadership development, and related areas.

**Dr. Barbara T. Strahl** has worked in the field of mediation for more than 30 years. In her most recent positions of Senior Mediation Specialist at the Clark County Neighborhood Justice Center and Founding Director of the Nevada Mediation Group she has had the opportunity to develop partnerships in the community to enhance the use and practice of mediation. Barbara currently teaches for the University of North Carolina Greensboro in Peace and Conflict Studies and is a private and volunteer mediation/facilitation practitioner.

**Pamela K. Struss, PhD** is a scholar practitioner with expertise in development (housing, poverty & growth) judicial mediation, community engagement, local governance and religious organizations. She earned her Master of Science from ICAR now the Carter School for Peace and Conflict Resolution and Doctoral Degree in Conflict Analysis and Resolution from NOVA Southeastern University, Ft. Lauderdale FL. She practices domestically and internationally is a certified Mediator for the Virginia Association of Realtors, Prince William Association of Realtors, a Virginia Supreme Court certified mediator, mentor, and trainer, and liaison to Prince William County General District Court's mediation program. She is the President Elect of the Virginia Mediation Network. Dr. Pam Struss’ latest accomplishment is founding the Resilient Women of the Northern Neck Dialogue building bridges between all women regardless of ethnicity, socio economic level and education.

**Izabela Solosi,** is a trainer, facilitator, and certified mediator and the Training Program Manager at NVMS Conflict Resolution Center. In this capacity she provides clients with tailored training and facilitation services. She has presented for a variety of audiences and is a recurring speaker at conferences such as the Federal Dispute Resolution (FDR) conference and the Department of Defense Alternative Dispute Resolution Day. Ms. Solosi holds a BA in Conflict Analysis and Resolution and an MEd Curriculum and Instruction, both at George Mason University.

**Jeannette Twomey, JD** has practiced mediation in Vienna, Virginia, since 1992, facilitating discussions in divorce, workplace, elder care, and commercial disputes. She has served on the Virginia Department of Dispute Resolution Services Advisory Council, the Mediator Complaint Review Committee, and the Ethics Review Committee. She received VMN’s Distinguished Mediator Award in 2014.

**Leah Wing, Ed.D.** is a member of the Legal Studies Program faculty at the University of Massachusetts-Amherst where her research and teaching apply Critical Race legal theory to mediation. Since 1985, Leah has been a mediator and trainer for educational institutions, government agencies, and non-profits. She served on the Association of Conflict Resolution Board of Directors (2002-6), is on the editorial boards of Conflict Resolution Quarterly and The International Journal of Online Dispute Resolution, is co-director of the National Center for Technology and Dispute Resolution, is co-trainer at the Social Justice Mediation Institute.
VMN 2020 Fall Training Conference Registration

First Name: __________________________  Last Name: __________________________
Name for Badge: ____________________________________________________________
Address: ____________________________________________________________________
City: _______________________________  State: __________________________  Zip: __________
Phone: ______________________________  Email: ________________________________

VMN has gone "Green" for the 2020 Fall Conference. Materials will be emailed out the day of the sessions.
Registration fee includes links to all sessions September 16th through October 2, 2020.
Only VMN Members will receive a link to the Annual Membership Meeting on Saturday, October 3, 2020 at 10am.

Conference Registration:

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☐ VISA  ☐ MASTER CARD

NAME ON CARD: ________________________________________________________________
ACCOUNT# ____________________________________________________ EXP DATE: __________
SIGNATURE: ________________________________ 3 Digit Security Code __________

Mail completed form to:
Virginia Mediation Network
P.O. Box 29007
Henrico, Virginia 23242

OR Save Time and Register Online at [www.vamediation.org](http://www.vamediation.org).
Click on Conference Tab for link to online registration!
2020 Membership Application
Membership Expires
December 31, 2020

Last Name: _________________________________________________________
First Name: ___________________________________ Nickname:
Email: _____________________________________________________________
Address: ___________________________________________________________________________________
City: __________________________ State: _______ Zip: ______________
Phone: ______________________________________________________________________________________
Website for Enhanced Membership: ________________________________________________

MEMBERSHIP RATES
2020 Membership Options (January 1, 2020 - December 31, 2020)

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TOTAL ENCLOSED: $________

Payments: □ Check Payable to VMN □ VISA □ MASTERCARD

CREDIT CARD NUMBER ________________________________________________
EXPIRATION DATE ______________ 3 DIGIT CODE (on back of card) ___________
SIGNATURE ______________________________

Mail To:
Virginia Mediation Network
P.O. Box 29007
Henrico, Virginia 23242
Phone: 804-316-5271

Save Time and Register Online!
For Online Registration go to www.vamediation.org and
Click on the Membership Tab, to Become A Member.
VMN Sponsorship Opportunities 2020 Fall Conference

Platinum Sponsor $2000

Gold Sponsor $1000
- Recognition as Gold Sponsor during welcome remarks
- Recognition on VMN website and all event electronic invites
- Half page ad in conference program

Silver Sponsor $750
- Recognition as Silver Sponsor during welcome remarks
- Recognition on VMN website and all event electronic invites
- Quarter page ad in conference program

Bronze Sponsor $500

Patron of VMN $125.00
- Recognition as Patron of Virginia Mediation Network in program and website

For more information on Sponsorship opportunities contact Jeanne Mann at
virginiamediationnetwork@gmail.com or 804-316-5271.
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2020 Virginia Mediation Network Conference Committee

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